



How we can help you procure services that achieve best outcomes for patients and value for money

Procurement of healthcare services

- Our comprehensive service ensures:
 - Selection of a high-quality supplier
 - Safe navigation through the complex procurement maze
 - Minimised risk of complaints or legal challenge
 - Compliance with regulations
- We enable service transformation by using flexible procurement approaches that give customers freedom to innovate. For example, in West Lancashire we used techniques focusing on collaboration and negotiation to achieve the required outcomes and benefits and the CCG was the first to award an Innovation Partnership contract
- We can manage and deliver all types of procurement process including Any Qualified Provider (AQP), open and restricted procedures and competitive dialogue
- Our team of 25 senior procurement managers and officers are all chartered MCIPS professionals or training to be fully qualified
- Our staff can be an integral part of commissioning project teams
- We are one of a select group of organisations who have achieved The Chartered Institute of Procurement and Supply (CIPS) Procurement Excellence Standard



We have extensive experience of helping commissioners to secure improved health outcomes. For example, a smoking cessation tariff system we developed increased the number of smokers who quit, particularly among disadvantaged groups, and provided better value for money.

For more information on our products and services contact us today:

Email: mlcsu.partnerships@nhs.net

Visit us mlcsu.co.uk





Contract award

- Our experts provide or support contract award with an end-to-end service including:
 - initial market research
 - procurement route options appraisal
 - managing the entire procurement process
 - providing a comprehensive system for online evaluation
 - mobilisation of successful provider



The expert guidance and support provided by the CSU as well as the helpful and approachable working relationships have enabled us to get to the point of awarding design contracts to two first-rate providers.

Mike Maguire

Chief Executive, West Lancashire CCG



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Midlands and Lancashire
Commissioning Support Unit